

Register Now!

**ND Appraisers Association's
8th ANNUAL CONFERENCE
AND EDUCATION EVENT**
Swiontek Center—Gate City Bank
500 2nd Ave N, Fargo, ND
November 13 & 14, 2023



Jasper Hotel—215 Broadway N.
Sleeping Rooms: \$135/night
Ask for NDAA Room Block
(Expires October 18, 2023)
701-532-2150

Register for these classes on the NDAA website: www.ndappraisers.org

The Required 2024-2025

7-Hour National USPAP Update Course

Instructed by

Craig Steinley, SRA, MAI, AI-GRS, AI-RRS

November 13, 2023

8:00 am—4:30 pm

(1.5-hour lunch included along with the Annual
Membership Meeting)

This is the 7-Hour National Uniform Standards of Professional Appraisal Practice (USPAP) Update Course, developed by The Appraisal Foundation. The course is roughly divided into two sections. The first focuses on changes to USPAP, which are effective starting January 1, 2024; the second presents case studies that show how USPAP applies in situations that appraisers may encounter. These case studies primarily address problems experienced by appraisers in the appraisal of real property.

You will order your class materials separately from:
www.appraisalfoundation.org.

You may download the pdf or order the printed books. All 3 texts are required for class:

1. New 2024-2025 7 Hour National USPAP Student Manual
2. New 2024 USPAP
3. New 2024 USPAP Reference and Guidance Manual

**NOTICE: These Seminars are approved for
7 Hours continuing education credit in ND and MN.**

MONDAY EVENING

Cocktails and Hors d'oeuvres

Room: Swiontek Center, Gate City Bank
4:30-6:30 pm

**Join us for a free drink and
hors d'oeuvres buffet**

Guests are Welcome
but must be registered ahead of time!

**Be sure to register yourself and your guest
on the www.ndappraisers.org Website**



Appraising for Private Clients: Expanding Your Practice to Non-Lending Appraisals

Instructed by

Joshua Walitt, SRA, AI-RRS, MNA, CDEI

November 14, 2023

8:00 am - 3:30 pm (1/2 hour lunch)

We've all heard the advice "Don't put all your eggs in one basket." The same can be said for a professional appraisal practice: Don't perform only one type of appraisal work for only one type of client. In many cases, appraisers – both residential and general commercial – provide merely one type of appraisal: appraisals for lending clients. However, appraisers can expand their appraisal practice by offering other types of appraisal services. By diversifying their practices, appraisers strengthen their technical skills, increase the quality of their written and oral reports, ensure a better understanding of appraisal work, and lessen their reliance on one sector or type of client.

"Appraising for Private Clients" walks appraisers through the possibilities and requirements of Non-lender appraisal work, including tax rebuttal, prepurchase, prelisting, divorce, estate, and IRS related work. Students explore the components necessary for private appraisal work, including forms and narrative. USPAP is examined as the minimum foundation for the development and reporting of the appraisals, and students learn supplemental requirements that are unique to various types of private appraisal work. General best practices are also emphasized, to ensure the best work product.

Register by 11/6/2023 and save: \$50 per class

\$150 for NDAA Members

\$225 for Non Members

Register for the class on the NDAA website:

www.ndappraisers.org

**Registration Fees increase \$50 per class after
11/6/2023**

**Not a member yet?
It's not too late to join!**

Go to the WWW.NDAPPRAISERS.ORG

Contact Debbie Ellerton—debbiendaa@gmail.com or 605-484-1054 if you have questions